

**COLLECTION, TRANSPORTATION AND DISPOSAL OF SOLID WASTE  
RFP EVALUATION MEETING MINUTES**

**TUESDAY, JUNE 2, 2015  
2:00 P.M.**

**BUILDING, ZONING, AND PLANNING DEPARTMENT  
CONFERENCE ROOM, 2ND FLOOR ROOM 250  
88 WEST MCINTYRE STREET  
KEY BISCAYNE, FL 33149**

1. Committee Members (Members)  
Ramon Castella (Stantec), Jud Kurlancheek (VKB), Ana De Varona (VKB), Tony Brown (VKB) and Mariana Dominguez-Hardie (VKB)
2. Attendance  
Carlos Verney (Progressive Waste), Marc Wexler (Progressive Waste), Anthony Badala (Southern Waste Services (SWS)), Eileen Damasco (World Waste Recycling), Ramon Castella (Stantec), Jud Kurlancheek (VKB), Ana De Varona (VKB), Tony Brown (VKB) and Mariana Dominguez-Hardie (VKB)
3. Introduction at 2:09 p.m.  
Village Consultant, Ramon Castella welcomed the attendees, Committee Members introduced themselves and Ramon proposed evaluating proposals in alphabetical order by making sure all met the minimum requirements.
4. Minimum Requirements  
Progressive Waste, SWS, Waste Management and World Waste Recycling were found to have met the minimum requirements by all Members.
5. Document Request  
The following minor informalities were pointed out and companies were requested to provide the following documentation:
  - SWS to provide a copy of the Miami Dade General Hauler permit
  - Waste Management to provide a detail of the Litigation History
  - World Waste to provide Big Apple Operating Permit for Disposal and Certificate of Insurance

**Prospective Contractors shall submit the missing documentation directly to the Village Clerk via e-mail at [calvarez@keybiscayne.fl.gov](mailto:calvarez@keybiscayne.fl.gov)**

6. Proposal Prices

The RFP Opening Results were read out loud by Ramon. Jud made the observation that SWS' proposal price unit cost was 15% lower than the next second lowest proposer Progressive Waste and inquired the reason behind it. Anthony from SWS stated that as a 140 million a year private company they can be more aggressive and pointed out that SWS does not utilize landfills for disposal; SWS incinerates.

7. Proposers Questions

Carlos from Progressive Waste inquired if proposers will have the opportunity to make a presentation to Council. Ramon replied that it would be up to the Village Council.

8. Motion to Rank

Ramon made a motion to rank the companies. Jud added that the Financial Statements are pending review from the Village's Financial Director but to proceed. The ranking was listed as follows:

- 1) Southern Waste Systems
- 2) Progressive Waste
- 3) World Waste Recycling
- 4) Waste Management Inc of Florida

Jud seconded the motion and it was passed unanimously by all Members.

9. Adjournment

The meeting was adjourned at 3:25 p.m.